

## Financial Services Guide

Dated 21 November 2017

This Financial Services Guide (“**FSG**”) is an important document. It is designed to assist you in deciding whether to use any of the financial services and products offered by Magellan Asset Management Limited ABN 31 120 593 946. As an Australian Financial Services Licensee (AFSL no. 304301), we are required to provide you with this FSG.

This FSG provides you with important information about:

- the types of services and products we can offer to you;
- how we (and other relevant persons) are remunerated for these services and products;
- our internal and external complaints handling procedures and how you can utilise them; and
- how you can contact us.

This FSG is designed to help you understand our services and products before you use them or invest in them. You will receive other disclosure documents as well if you use some of our products and services. You should read them carefully and consult with your licensed financial adviser if required.

### Information about Us

Any financial services offered are provided by our representatives. We are part of Magellan Financial Group, an investment management group based in Sydney, Australia. Magellan Financial Group was formed in 2006.

We do not act as a representative of any other licensee in relation to the services we provide you.

### Our financial services and financial products

We are authorised to provide the following financial services with respect to the following financial products:

- Giving advice and dealing in, amongst other things:
  - securities;
  - derivatives;
  - foreign exchange contracts; and
  - managed investment schemes (excluding investor directed portfolio services).

- Operating managed investment schemes as a responsible entity. These managed investment schemes may hold:
  - derivatives; and
  - financial assets.
- Operating and providing custodial services or depository services to our unregistered managed investment schemes.

We are authorised to provide financial services to retail and wholesale clients.

### Product Disclosure Statement (PDS)

Before you can invest in one of our financial products we are required to provide you with a PDS. The PDS contains important information regarding the features, benefits, risks and fees applicable to an investment in that financial product, and should be read carefully to enable you to make an informed decision about whether to invest in the financial product.

### **Statement of Advice (SOA)**

A SOA will normally be given when you are provided with any personal advice which takes into account your objectives, financial situation and needs. We do not provide personal advice. Therefore, we will not provide you with an SOA, but an intermediary (such as a financial planner, stockbroker or dealer group) may provide you with an SOA.

### **Record-keeping**

We will seek to ensure that comprehensive and accurate records of all transactions and investments undertaken, and documentation executed, are properly maintained.

### **Remuneration or other benefits received by us**

If you invest in a financial product we provide, we will receive remuneration in relation to your investment in the financial product. This remuneration may include management costs (which include transaction, ongoing and, if applicable, any borrowing costs). Withdrawal fees and transaction fees may apply. We may also be entitled to recover expenses incurred on behalf of the financial product or service. The remuneration and expense recoveries we will receive will be set out in the financial product's PDS.

We do not receive any fees, nor do we charge you additional fees, for providing financial product advice.

Financial advisers and intermediaries may also receive fees and typically, this will be disclosed in their SOA. Some advisers may receive remuneration from one or more entities in Magellan Financial Group for distributing or marketing financial products.

### **Remuneration or other benefits received by Magellan Financial Group**

Our employees who give you advice do not receive specific payments or commissions for the giving of that advice. These employees and our directors and company secretary receive salaries, bonuses and other benefits from us. Bonus payments and other benefits are discretionary, and based on achievement of predetermined objectives.

You may receive advice in relation to the products we offer from financial advisers that do not work for us. These advisers may receive remuneration from us. The adviser's remuneration is included in the fees you pay when investing in our products. The amount of this remuneration is set out in the PDS for the financial product. Your adviser is also required to set out the remuneration and commissions they receive in the FSG and SOA which they must give to you.

Various members of Magellan Financial Group and their directors, company secretaries and employees have agreed to provide certain financial, information technology, human resource and other services to us to enable us to provide the services described in this FSG. They will not be separately remunerated by you. The costs of providing these services will be paid by us from the fees we receive and investors in our products will not pay a separate fee for these services.

### **Remuneration or benefits paid to other parties**

Where you have been referred to us by someone else, or a third party, we may pay them a fee or rebate in relation to that referral. If so, separate disclosure will be made to you.

### **Compensation Arrangements**

We have professional indemnity insurance cover in place in respect of financial services provided to our clients. This insurance covers claims in relation to the conduct of our past and present representatives. These arrangements comply with the requirements of section 912B of the Corporations Act 2001.

### **Disclosure of Relevant Conflicts of Interest**

We do not have any relationships or associations which might influence us in providing you with our financial products and services.

### **Privacy**

Your right to privacy is important to us. A statement explaining your privacy rights and our rights and obligations in relation to your personal information is contained in the PDS for each of our financial products.

### **Complaints Handling**

We have established procedures for dealing with complaints. In the first instance, you can make a complaint by calling +61 2 9235 4888 or by writing to the Complaints Officer, Magellan Asset Management Limited MLC Centre, Level 36, 19 Martin Place, Sydney NSW 2000. We will acknowledge your complaint immediately or as soon as practicable and will generally investigate complaints and aim to provide a response (if not resolve the complaint) within 45 days of receipt of the complaint.

If you are ultimately dissatisfied with the outcome of your complaint you may refer the matter, free of charge, to the Financial Ombudsman Service (FOS) which is an external dispute resolution scheme. The contact details for FOS are:

Phone: 1800 367 287  
Fax: (03) 9613 6399  
Email: [info@fos.org.au](mailto:info@fos.org.au)  
Mail: GPO Box 3, Melbourne VIC 3001

### **Contacting Us**

You can contact us by mail, telephone, fax, email or via our website:

Magellan Asset Management Limited  
MLC Centre, Level 36  
19 Martin Place  
Sydney NSW 2000  
Phone: (02) 9235 4888  
Fax: (02) 9235 4800  
Email: [info@magellangroup.com.au](mailto:info@magellangroup.com.au)  
Website: [www.magellangroup.com.au](http://www.magellangroup.com.au)